

THE SEVEN POWERS

Do you hear that tiny voice? It's the one beneath all the other voices in your mind. Underneath the other voices that tell you that you will never become anything, that, for one reason or another, you are of little value. Underneath the doubt and fear. Underneath the skepticism and excuses.

Maybe you can't even hear that small voice anymore. Maybe you have long since forgotten it. Maybe that's why you wait for magic in your life. Maybe it's easier to believe in magic than to contemplate a lifetime full of need and unfulfilled desire.

But this voice is different. This voice tells you that you were meant for more. It says that you were not meant to live a life of deficiency, that you were meant to enjoy an abundance. It tells you that you are special and destined for great things.

Could it be? If this is so, then why haven't you experienced it? Are such things as wealth and love just meant for the select few? Has this universe laid out a complicated system where the chosen few receive blessing after blessing, and the rest suffer in deprivation?

Have you ever felt like one of the "have-nots"? Have you

SHATTERING THE GLASS SLIPPER

been told you are not good-looking enough, smart enough, or young enough? Have you been told that you don't have the right clothes, live in the right house, or have the right qualifications? Maybe you didn't attend the right school. Maybe others don't think you're tall enough. Maybe they don't think your skin is the "right" color. Is your nose too big? Do you weigh too much? Are you too thin? Do you feel it's just too late for you to succeed?

Are there really some people who just have what it takes to be successful—that are gifted from birth and bound for success? There are indeed. As a matter of fact, you know such a person. This individual possesses everything needed to experience the fullness that this life has to offer. This person possesses special powers that offer the possibility of success, no matter what the circumstance. This person is you!

Are you able to believe that you now possess everything that you need to begin a life of triumph and accomplishment? Can you picture such a "you"?

At this point, people usually start to think one of two very different things. They either immediately slip into fairy-tale thinking, saying to themselves, "Yes, I believe what you are saying. I knew I was special. I knew that one day something wonderful would happen to me and am waiting for it now!"

Or they think, "I know better. Such things don't exist. This is just another form of positive thinking. I've tried that, and it doesn't work."

Both conclusions are as far away from the truth as can be.

As you read the following pages, try to keep your mind free of such prejudices and allow yourself to explore the possibility that you now possess undiscovered secret powers

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which, as you access and engage them, have the capability to revolutionize your life and bring you success.

The Seven Powers have no magic in them, and control over them does not come easily. Nor will any single one of the Seven Powers be enough to bring you success in your life. Implementing the Power of Belief will do you no good if you do not implement the Power of Action. The Power of Action alone is worthless without the Power of Mind.

Although the Seven Powers do not work independently of each other, together they can work wonders. And those powers are available to you at this very moment. Don't listen to the voices from your past that have told you that you are not worthy. Ignore the voices from the present that tell you that you will not succeed. They do not decide your future. You alone make that determination.

Before you lies a new future which you alone will write. Begin now to master the Seven Powers and build your success.



THE POWER OF BELIEF

An accomplished singer effortlessly glided through his encore performance. The virtuoso's range seemed to have no boundaries. His voice repeatedly leaped into the stratosphere and then plunged into the depths within just a single measure. As he ended the piece with a spirited crescendo, the crowd rose to its feet, filling the auditorium with thunderous applause.

Afterward, he sat at a small table just outside the concert hall, kindly signing autograph after autograph. As the line grew shorter, a young man nervously approached the singer. The singer looked up at the man in anticipation of an autograph request, but the man shook his head.

"It is not an autograph that I seek from you tonight, sir," said the young man. "It is something of far greater value."

Somewhat taken aback, the singer fixed his gaze on the young man. Something about him looked vaguely familiar. A face from long ago, perhaps?

"Don't you recognize me?" said the young man. "We attended school together many years ago. You were older than I, but we were both trained by the same master and considered to possess similar abilities."

“Yes! Yes!” cried the virtuoso. “How good it is to see you again after so many years! I would love to be of service to you in any way that I can. What is it that I may do for you?”

The young man’s eyes glinted as he replied, “It is neither boon nor favor I would seek of you tonight, for it is the gift of your counsel alone that I seek.”

“I would gladly give you any counsel that I may,” answered the singer graciously.

“I would ask that you tell me,” continued the young man hesitantly, “the secret of your success.”

“Why, we attended the same school! Surely you know every secret as well as I! Why would you ask such a thing, my friend?”

As they spoke, a small crowd gathered to listen. The young man looked about the crowd self-consciously. Then, hardening his resolve, he pounded his fist on the table and cried, “Yes, we did attend the same school! We were taught by the same master. We competed in the same competitions and I even beat you several times. I know that you are neither more talented, educated, nor skilled than I am, and yet you are successful and I am still struggling!”

The small crowd eyed the young man with suspicion and annoyance. Who was this man to bother the virtuoso? What right did he have to raise his voice to the master?

The young man made as though to move away from the crowd, but the virtuoso reached out and gently took hold of his arm.

“No, please stay, my friend,” said the singer. “Your words are refreshing. It takes courage to speak with such honesty.

“Since you have been so forthright with me, I will return the favor. I agree with you that you have just as much talent

as I do and remember also that you did indeed beat me in several competitions.

“But it is not talent, education, or skill that you need. What you lack is belief. What you lack is an unwavering confidence in the very depths of your being that you belong at the top of your profession.”

“That’s easy for you to say!” said one of the onlookers. “You’re one of the best singers in the world.”

The crowd murmured in agreement, feeling that an excellent point had been made.

The virtuoso smiled and said, “I don’t believe in myself because I am known as one of the best singers in the world. I am known as one of the best singers in the world because I believe in myself.”

The young man sneered and said, “You certainly seem to think a lot of yourself.”

“Young man,” replied the singer, “if I didn’t believe in myself, why should anyone else?”



If you believe in yourself, that is certainly no guarantee that you will achieve success. You may still need to develop your skills, you may need more education, or you may need more experience. But it is guaranteed that you will not be successful if you do not believe in yourself. If you don’t believe you can, you’re right.

One of the first and most important factors in the principle of belief is that people always tend to believe that which is easiest to believe.

It's emotionally easier to believe that the perfect mate exists out there somewhere than to work on the marriage you are in now. It is easier to believe that the reason your business is failing is because the economy is bad or because you got a bad break. It is easier to believe life has been unfair than to take responsibility and admit fault.

People who are successful employ the Power of Mind and the Power of Choice to discern the truth about their situation without regard to emotion. They rationally evaluate their circumstances and determine the best course of action while maintaining their belief in themselves and the world around them.

What a person believes about himself, about other people, and the world in which he lives will determine how he acts and interacts on a daily basis. If he does not believe he can succeed, he will not be motivated and his work will not be passionate. He will not be open to exploring possibilities, options, and ideas that may lead to accomplishment. If one does not cultivate an attitude of belief, success can only be accidental, rather than achieved; and accidental success is always incidental and short-lived.

No successful person is ever surprised by his success. He may be somewhat taken aback that his plan worked as well as it did, but he is not surprised by the success itself. He always believed it would work, or why else would he have suffered the hard work and long hours it took to bring his idea into reality?

Believe in Yourself

Take a moment and think about what you really believe about yourself. The question is not what do you tell yourself,